

Message Text

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PAGE 01 STATE 063248

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INFO OCT-01 EUR-12 ISO-00 EB-07 /020 R

DRAFTED BY COM/OED/MEPD/JNRRANDOLPH/MJJ

APPROVED BY EB/OCA/REP/LAKLIEFORTH

COM/OED/MEPD/JRHEAGEN

COM/OED/MEPD/JMSANDS, DIR.

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R 201938Z MAR 75

FM SECSTATE WASHDC

TO AMCONSUL TORONTO

INFO AMEMBASSY OTTAWA

UNCLAS STATE 063248

E.O. 11652: N/A

TAGS: BEXP, CA

SUBJECT: EXPORT OPPORTUNITIES NEW TORONTO INTERNATIONAL

--- AIRPORT (PICKERING)

REF: TORONTO 0278

1. COMMERCE MAJOR PROJECTS ADVISED BOTH GTE SYLVANIA, 63 SECOND AVE., WALTHAM, MASS. 02154 (617-890-9200) AND AIR-A-PLANE CORPORATION, 3040 VIRGINIA BEACH BLVD., NORFOLK, VA. 23509 (804-622-5761) OF POTENTIAL OPPORTUNITY SELL PREFAB MODULAR CONTROL TOWERS TAAP. GTE SYLVANIA REPORTED BACK THAT TAAP PERSONNEL RAY COULAS AND ERIC ANGESTRON (POTVIN IN OTTAWA AT TIME) WERE NOT ENCOURAGING CITING DUTY RATES, TRANSPORTATION COSTS, AND BUILDING CODES. GTE R PREFAB TOWERS MADE BY HUNT BUILDING AND COMPONENTS WOULD HAVE TO BE SHIPPED FROM TEXAS AND CALIFORNIA. UNDERSTAND AVCO TOWERS PRODUCED IN GEORGIA. AIR-A-PLANE, WHICH MARKETING PREFAB TOWERS IN MIDDLE EAST, ALSO CONTACTING TAAP.

2. CROUSE-HINDS SUPPLIES CANADIAN REQUIREMENTS RUNWAY AND TAXIWAY CENTERLINE LIGHTING FROM PLANT AT SCARSBOROUGH, ONTARIO. LOCAL REP WESTINGHOUSE SAID FIRM SOLD UNCLASSIFIED

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ITS AIRPORT LIGHTING BUSINESS. ATTEMPTING CONTACT OTHER

SOURCES. WILL ADVISE. INGERSOLL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 20 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE063248
Document Source: CORE
Document Unique ID: 00
Drafter: OED/MEPD/JN RANDOLPH/MJJ
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750098-1029
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750331/aaaabbai.tel
Line Count: 62
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 TORONTO 0278
Review Action: RELEASED, APPROVED
Review Authority: hartledg
Review Comment: n/a
Review Content Flags:
Review Date: 23 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <23 JUN 2003 by JonesKG>; APPROVED <26 FEB 2004 by hartledg>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: EXPORT OPPORTUNITIES NEW TORONTO INTERNATIONAL --- AIRPORT (PICKERING)
TAGS: BEXP, CA
To: TORONTO
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006